# **How to Deal With Difficult People**

This course provides the specific tools you need to take back control, reduce stress, raise morale and increase productivity. You'll learn to correctly identify difficult behavior and its sources. You'll be provided what you need to understand difficult people. And you'll learn concrete ways to deal with these challenges so that the repetitive patterns finally cease.

#### Session 1

Raise Your Awareness and Understanding of Difficult Behavior

- · What is a difficult person?
- · When defining difficult behavior or a conflict, look for the "what," "how" and "who"
- · Identifying the difficult people in your life
- Understand why they are difficult
- Tell the difference between the temporarily or chronically difficult
- 3 major misunderstandings about difficult people

### Session 2

Examine Your Own Reaction to Others' Behavior

- · Recognize themselves in difficult people's behavior
- The Rule of Results: what happens + your reaction = what you get
- Internal drive: What's that tape playing inside your head?
- Attitude checkup What is my own attitude?
- Don't worry your way into recurring difficult confrontations
- Develop self-awareness and understanding about difficult situations
- · Empower yourself beyond a difficult person's reach

## Session 3

Self-Defeating Actions That Increase Difficulties and Solutions That Bring Immediate, Positive Results

- Self-defeating actions that increase and prolong your difficulties
- Active solutions that bring immediate results and closure
- Using commonality tactics
- Sudden changes for a fast solution pull a 180
- Handling your anger and theirs

## Session 4

Positive Steps to Successfully Overcome Negativity and People-Proof Your Life From Negativism

- Steps to successfully overcome negativity in the long term
- Ways to go on working with difficult people
- Difficult people-proof your life
- How to speak positively so you can think positively

